

AS OF 11.07.11

## IBD TIER/RATE INFORMATION

WINTRUST<sup>®</sup>  
WEALTH MANAGEMENT

AGGREGATE DEPOSIT ACCOUNTS' CASH BALANCE <sup>1</sup>	TIER LEVEL	APY
\$4,999.99 and Under	0.01%	0.01%
\$5,000.00 - \$24,999.99	0.02%	0.02%
\$25,000.00 - \$99,999.99	0.03%	0.03%
\$100,000.00 - \$499,999.99	0.04%	0.04%
\$500,000.00 and Over	0.08%	0.08%
Deposit Accounts' Cash Balances from Fee Based Advisory Accounts <sup>2</sup>	0.08%	0.08%

<sup>1</sup> IBD accounts related to any other brokerage account that you may have at Wayne Hummer Investments are not aggregated for the purpose of determining aggregate deposit tier levels.

<sup>2</sup> Examples of Fee Based Advisory Accounts' include all managed accounts through Great Lakes Advisors, LLC, and all fee-based programs offered through our relationship with First Clearing, LLC.

<sup>3</sup> APY is Annual Percentage Yield. APY is accurate as of 08.15.11. Rates are variable and subject to change. Tiered variable interest rates based on account balance. Fees may reduce earnings.

Securities and insurance products offered through Wayne Hummer Investments (Member FINRA/SIPC), founded in 1931. Trust and asset management services offered by The Chicago Trust Company, N.A. and Great Lakes Advisors, LLC, respectively. Investment products such as stocks, bonds, and mutual funds are not insured by the FDIC or any federal government agency, not bank guaranteed or a bank deposit, and may lose value. ©2011 Wintrust Wealth Management